MINUTES OF PRE-BID MEETING

Brief Description of Procurement
Procurement of 7,57,09,384 Tablets of Tenofovir 300mg + Lamivudine 300mg + Efavirenz 600mg (TLE)

IFB No.
SAMSPL/17-18/ET/3

Date of Publication of Notification
02.06.2017

Date and Time of Pre-Bid Meeting
19th June 2017 at 14.30 Hrs.

Venue of Pre-Bid Meeting
Strategic Alliance Management Services Pvt. Ltd. B01-B03, Vardhman Diamond Plaza, Community Centre, D.B. Gupta Road, Paharganj, New Delhi- 110055

Date of Bid submission
18.07.2017

The following Bidders' Representatives attended the pre-bid meeting:

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Name and Designation</th>
<th>Name of Prospective Bidder/Firm</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Mr. S. Ranjit Singh</td>
<td>M/s Hetero Labs. Ltd. Hyderabad</td>
</tr>
<tr>
<td>2</td>
<td>Mr. Rajan Sakhuja</td>
<td>M/s Hospimax Healthcare Pvt. Ltd. Delhi</td>
</tr>
<tr>
<td>3</td>
<td>Mr. Seetha Ramaiah</td>
<td>M/s Aurobindo Pharma Ltd. Hyderabad</td>
</tr>
</tbody>
</table>

The following SAMS’s officials were present in the pre-bid meeting:

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Name and Designation</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Mr. Anil K. Bhutani, Team Leader (Procurement)</td>
</tr>
<tr>
<td>2</td>
<td>Mr. Arpit Saxena, Manager (Procurement &amp; SCM)</td>
</tr>
<tr>
<td>3</td>
<td>Mr. Vivek Kumar, Dy. Manager (Procurement)</td>
</tr>
</tbody>
</table>

The following MSTC officials was present in the pre-bid meeting:

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Name and Designation</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Mr. Shishupal Yadav, Assistant Manager</td>
</tr>
</tbody>
</table>

Proceedings of the pre-bid meeting are as follows;

1. At the outset, Manager (Procurement & SCM), SAMS briefed about purpose of the pre-bid meeting.
2. Thereafter, prospective bidders were requested to put up their queries related to scope and terms and conditions given in the Bidding Document.
3. The bidders were appropriately explained the various aspects and detailed process flow that is to be followed for e-Bidding portal provided by MSTC.
4. The responses to queries sought by prospective bidders in writing and those asked during the meeting have been compiled as per Annexure-A.
5. The Amendments made in pursuance to ITB Para 12 of the Bidding Documents are enclosed as Annexure-B.

(Sanjay Rastogi)
Director
CLARIFICATIONS 1

Response to requests for clarification / queries received from prospective bidders

1. IFB Reference: SAMSPL/17-18/ET/3
2. Date of Publication/Notification: 02/06/2017
3. Date of Pre-bid meeting: 19/06/2017
4. Date of Bid Submission: 18/07/2017

As per provisions given in ITB Para 11.1 of the Bidding Document and the queries/suggestions sought by the prospective bidders, the following responses are being issued:

<table>
<thead>
<tr>
<th>Sl. No.</th>
<th>Clause reference / Page reference</th>
<th>Queries / Clarifications sought by the prospective bidders</th>
<th>Para/ Clause as per Bid Document</th>
<th>Response</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Section V: Special Conditions of Contract Clause No GCC 16.1 &amp; 16.4 of SCC. (page no. 76)</td>
<td>The bidders requested to clarify the payment conditions as the payment will be done by Accounts Officer, Ministry of Health and Family Welfare, Govt. of India. They requested to make payments through SAMS.</td>
<td>The payment under this Contract shall be released by Pay and Accounts Officer, Ministry of Health and family Welfare, Govt. of India after due scrutiny, verification of documents submitted by supplier to Procurement Agent and recommendation thereon by Procurement Agent. Payment of foreign currency portion shall be made in the currency of the contract price by Electronic clearing systems (ECS) to the Supplier’s nominated bank account.</td>
<td>No Change</td>
</tr>
</tbody>
</table>

(Sanjay Rastogi)  
Director
Ministry of Health & Family Welfare  
National AIDS Control Organization  
Government of India

Through  
PROCUREMENT AGENT  
Strategic Alliance Management Services Pvt. Ltd.  
B01- B03, Vardhman Diamond Plaza, Community Centre,  
D. B. Gupta Road, Paharganj, New Delhi- 110055, India

Amendment No. 1 dated 10.07.2017

1. IFB Reference: SAMSPL/17-18/ET/3  
2. Date of Publication/Notification: 02/06/2017  
3. Date of Pre-bid meeting: 19/06/2017  
4. Date of Bid Submission: 18/07/2017

As per ITB Para 12.2, following amendments of the Bidding Document are being made:-

<table>
<thead>
<tr>
<th>Sl. No.</th>
<th>Reference</th>
<th>Existing</th>
<th>Amended</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Section VII: Technical Specifications (Page no. 90)</td>
<td>5 ply Shipper to accommodate 140 bottles per shipper.</td>
<td>The secondary container - 5 ply Shipper to accommodate 90 bottles per shipper.</td>
</tr>
<tr>
<td>2</td>
<td>Section VI: Schedule of Requirements Delivery Schedule Para (i) (Page no. 82)</td>
<td>100% quantity of the schedule to be supplied within 60 days from the date of issue of NOA.</td>
<td>100% quantity of the schedule to be supplied within 75 days from the date of issue of NOA.</td>
</tr>
</tbody>
</table>

(Sanjay Rastogi)  
Director